**QUESTIONS TO PONDER:**

**Please look through all evidence closely and note how you came to your decision.**

**Q1. Do we purchase Refurbished Agilent 1100 or New Agilent 1260?**

AU: As an end user, my goal is to have minimum variation in the experiments. The instrument, in this case HPLC, is the major equipment I will use for the assay.

If permitted, I would go for new system with following add-ons-

-In-line degasser

-at-least two licenses for the software so that we can install one in another common computer, so that this can be used for data analysis when HPLC is running.

- system with in-line fraction collector which can be controlled by the in built ChemStation software.

If **Refurbished Agilent 1100**, please look at spread sheet.

**Q2**. If we purchase refurbished, do we purchase from Agilent Technologies or Cambridge Scientific Products?

 -Look at Price each company has quoted and compare the listed difference

 -Please note your opinion on which to purchase and reason

*Agilent Technologies Refurbished 1100:* cost $31,094.40

*Cambridge Scientific Refurbished 1100:* cost $17,200.00

Difference in Price: $13,894.4

**Q3**. Question: Do you justify Agilent Technology charging $14,000 more?

AU: It really depends how long these equipment have been used, what is the level of wear and tear. May be these things have been factored in the price. It may also be about the installation and services. Agillent may have factored that too whereas the Cambridge will ship with only 6 months warranty.

If **New Agilent 1260**, please look at Quotation sent by Agilent Technologies.

-Please look at prices and all offered information

-Please note your opinion on why we need the Product/services

*Agilent 1260:* cost $40,712.33

*Agilent Refurbished 1100*: cost $31,094.40

Difference in Price: $9,617.93

**Q4**. Question: Is Agilent Technology justified in charge $9,000 more for new equipment.

AU: I think in the new HPLC they have Quaternary pump and they are also giving C18 column. The price may include these two too.